

On-Call Electrical Services RFP, FY 2025-2027

***NEWMARKET SCHOOL DISTRICT
REQUEST FOR PROPOSAL***

On-Call Electrical Services, FY 2025 -2027

DEADLINE FOR RECEIPT OF PROPOSALS: **March 21, 2024 3:00 PM**

LOCATION 1: **Newmarket Elementary School
243 South Main Street
Newmarket, NH 03857**

LOCATION 2: **Newmarket Junior Senior High School
213 South Main Street
Newmarket, NH 03857**

LOCATION 3: **Newmarket School District Annex
218 South Main Street
Newmarket, NH 03857**

PROPOSAL SUBMITTAL ADDRESS: **Newmarket School District
School Administrative Unit # 31
Attn: Janna Mellon, Business Administrator
186A Main Street
Newmarket, NH 03857**

School Administrative Unit #31- Newmarket School District ("District") is issuing this request for proposals ("RFP"), for the purpose of obtaining Proposals from qualified Contractors ("Contractors") for On-Call electrical Services. A specific list of facility locations is shown above. **The term of the agreement shall be for a three-year (3 year) period: July 1, 2024 - June30, 2027.**

TERMS AND CONDITIONS:

1. **BID ACCEPTANCE:** The Newmarket School District reserves the right to accept or reject any and all bids or proposals received or any parts thereof for any reason whatsoever, to waive any informalities in any bid or proposal or in any provision in the request for bids or proposals, to negotiate with any or all proposers, to require a modification of the RFP at any time, and to select the proposer whom, the District, in its sole discretion determines is in the best interests of the District even though the proposer may not submit the lowest bid or proposal. Under no circumstances will the District be responsible for the cost of preparing any bid or proposal.

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2. FINAL BID PRICE: If the bidder has any special payment or delivery clauses which could affect the final delivery price of an item or service for bid, that too shall be made part of the bid. If, however, this is not included in the bid, the bidder will be solely responsible for any increased prices due to any circumstances.
3. NON-TRANSFERRING OF AWARD: No bidder will be allowed to assign the contract.
4. MANDATORY FACILITIES WALK-THROUGH: The Contractor shall visit the site, study and get fully acquainted with existing conditions at the project site and the requirements of this document prior to submitting a bid. ***A mandatory walk-through of our facilities will be required of all bidders.*** A walk-through is scheduled on ***Tuesday, March 12, 2024 at 3:30 pm, starting at the Newmarket Junior Senior High School main entrance (213 South Main St, Newmarket, NH).*** In the event of questionable weather conditions, please contact David Reilly at 603-770-0193 to confirm.
5. LATE PROPOSAL/BIDS: SEALED PAPER BIDS or emailed bids will be accepted. ***No late bids will be accepted after 3:00 pm March 21, 2024.*** Any bids received after the specified date and time will not be considered, nor will late bids be opened.

For all emailed bids: Please submit emailed bid packets to Jenna Mellon at mellonj@newmarket.k12.nh.us. ***NOTE: It is the responsibility of the bidder to confirm receipt of an emailed bid.*** To ensure that a bid submitted via email is received prior to the deadline for submittals and avoid any potential issues with email filtering, please contact Jenna Mellon, Business Administrator, ***prior to March 21, 2024, 3:00 pm*** via phone at 603-292-7984 or via email at mellonj@newmarket.k12.nh.us.
6. PAYMENT TERMS: SAU 31-Newmarket School District will pay the selected Contractor within thirty (30) days following receipt of invoices.
7. WITHDRAWAL OF BIDS/PROPOSALS: Proposals may be withdrawn prior to the opening date and time upon written request of the Bidder. Negligence on the part of the Bidder in preparing his/her proposal shall not constitute a right to withdraw a bid subsequent to the bid opening.
8. PRICING: Unless otherwise specified, all prices listed are firm for the term of the contract. All prices should include all labor and material costs, and any discounts offered.
9. BID RESULTS: The SAU Business Office will not respond to phone inquiries for bid results. Individuals or company representatives may attend a bid opening which is open to all interested parties or by emailing for a summary of the bids. Bid award results will only be released to parties via email once the Newmarket School Board has been notified and awarded the bid. The bids and proposals are governmental records and shall be available to the public under the Right-to-Know Law. The District will not accept bids or proposals marked confidential in whole or in part. All concepts, information, and cost savings alternatives presented by the Bidder during the bid selection process shall become the property of the District and shall thereafter be used at the District's sole discretion. The District shall own all instruments of service.
10. CONTRACT REQUIREMENTS:
 - (a) The selection of the Contractor is conditioned upon the Contractor executing an agreement acceptable to the District. In the event the District cannot reach an agreement with the apparently selected Contractor to the District's satisfaction, the District reserves the right to terminate negotiations with no obligation to the apparently selected Contractor and to enter into any agreement with any other party of the District's choosing.
 - (b) The District may at any time terminate the services and/or contract with the Contractor for the District's convenience and without cause. In the case of such termination for the District's convenience, the Contractor shall be entitled to receive payment from the District limited to actual documented expenses of the Contractor

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as of the termination date as its sole remedy. In no event will the District be responsible for lost profits, compensatory or other consequential damages.

- (c) To the fullest extent permitted by law, Contractor shall indemnify and hold harmless SAU 31-Newmarket School District, and the District's officials, agents, employees, and volunteers or any of them from and against claims, damages, losses and expenses, including but not limited to attorneys fees arising out of or resulting from performance of the work provided that such claim, damage, loss or expenses is attributable to bodily injury, sickness, disease or death, or to injury or to destruction of tangible property caused by the negligent and intentional acts or omissions of Contractor, a subcontractor or anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss or expense is caused in part or by a party indemnified hereunder. The indemnification provision shall survive termination or expiration of this agreement.
 - (d) The guaranteed maximum price shall not be exceeded under any circumstances unless the District gives prior written approval to the work and the additional cost of the work prior to the work being undertaken that would form the basis of Contractor's claim to an additional amount over the guaranteed maximum price.
 - (e) Changes in the scope of the work shall be accomplished only by mutual agreement and shall be fully executed as an addendum to the original agreement. Accordingly, no course of conduct or dealings between the parties, nor any expressed or implied acceptance of alterations to the original scope of work and no claim that the District has been unjustly enriched by any alterations or additions to the work whether or not there is, in fact, any unjust enrichment to the work shall be the basis of the claim to an increase in the amounts due.
 - (f) A written and fully-executed agreement between the District and the Contractor is required prior to beginning work for the District.
11. NON-APPROPRIATION CLAUSE: Multi-year contracts entered as a result of this RFP require a non-appropriation clause.
 12. INSURANCE: The selected Contractor awarded the bid will be required to submit a certificate of insurance and policy endorsements naming the SAU 31-Newmarket School District as additional insured. Said certificate of insurance must have a minimum liability limit of \$1,000,000.00 for Comprehensive General Liability Combined Single Limit and workers' compensation coverage in accordance with NH State law. The Contractor shall procure and maintain for the duration of this project Workmen's Compensation Insurance as required by State Law for all employees that are engaging in any work at the project site, whether directly employed or subcontracting associates. The Contractor shall provide builders risk insurance. Upon award of the bid, Contractor will furnish a current Certificate of Insurance to the SAU Business Office no later than 5 business days of receiving notification of bid award, and **prior to the commencement of any work being performed**. The Newmarket School District shall be named an Additional Insured on the Certificate of Insurance and policy endorsements.
 13. All quotations must be signed by an authorized representative of the Contractor.
 14. Should a Contractor find discrepancies in or omissions from the specifications, or should he/she be in doubt as to their meaning, the Contractor shall at once notify the DISTRICT, who will send written instructions to all Contractors. The District will not be responsible for any oral instructions or addendums.
 15. Proposals should be prepared simply and economically providing a straightforward, concise description of the Contractor's ability to meet the requirements of the RFP.
 16. All work in the District must meet the requirements of all applicable town, local and state codes, laws and ordinances, permits, in addition to any technical societies referenced herein. Contractor shall obtain all required permits and provide copies of the permits to the District if needed.

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17. All questions during the bidding period should be directed to David Reilly, Facilities Director. Questions should be submitted by email and will be shared with all potential bidders. Email: reillyd@newmarket.k12.nh.us. Please copy Janna Mellon, Business Administrator at mellonj@newmarket.k12.nh.us. Last opportunity to submit questions shall be Monday, March 18, 2024 by 3pm.
18. Proposal due date is Thursday, March 21, 2024 by 3pm. Proposals should be submitted to Janna Mellon, Business Administrator at 186A South Main Street, Newmarket, NH or via email to mellonj@newmarket.k12.nh.us. Please reference **On-Call Electrical RFP, 2024-2027** on the sealed bid envelope, or if submitted via email, please see additional requirements outlined in bullet point #4 above.
19. The District's decision with regard to the selection of the Contractor shall be considered final.
20. The District reserves the right to investigate the financial responsibility of any and all submitters to determine the ability of the firm and/or individual to assure services throughout the term of the project and to provide insurance that will be required by the District.

Bid Form

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Proposal due date is **Thursday, March 21, 2024 by 3pm**. Sealed proposals should be submitted to Janna Mellon, Business Administrator at 186A South Main Street, Newmarket, NH or emailed in accordance with RFP requirements to mellonj@newmarket.k12.nh.us. Please reference **On-Call Electrical Services RFP, FY 2024-2027**.

General:

- a. All maintenance performed, and any new or replacement electrical parts installed shall be installed per manufacturer’s specifications.
 - b. Proposal shall include all labor rates and mark-up of materials as requested in the attached proposal sheet.
 - c. It is expected that requests for repair services shall occur within one (1) business day of the initial request, unless a different timeline is approved by the Facilities Director, in advance of the service call.
 - d. Proposal shall include on-call service 24/7 as needed to meet the service needs for School facilities for electrical service and repairs.
 - e. The district uses SNS200 motion/daylight sensors, and Philips wireless switches/controllers in many spaces.
- I acknowledge that this RFP must be returned in its entirety, including the Bid form. Each page of the RFP must be initialed by the bidder, where indicated.
 - Two optional one-year (1-year) extensions may be exercised at the conclusion of the original three-year agreement term, provided that both parties agree to the extension(s). In the event of an extension to the original agreement, rates shall be renegotiated in the form of a fully-executed annual contract addendum, with all other terms and conditions remaining the same as outlined in the original agreement.
 - **Bid Proposals shall remain valid for thirty (30) days.**

Service/Cost Item	Year 1 (2024- 2025)	Year 2 (2025- 2026)	Year 3 (2026- 2027)
Materials Mark-up Percentage (%)			
Technician: On-Call Hourly Service Rate (Regular)			
Technician: On-Call Overtime Hourly Service Rate (outside of regular business hours M-F, 7:00 am – 4:00 pm)			
Technician: Holiday Hourly Service Rate			
Helper: On-Call Hourly Service Rate (Regular)			
Helper: On-Call Overtime Hourly Service Rate (outside of regular business hours M-F, 7:00 am – 4:00 pm)			
Helper: Holiday Hourly Service Rate			
Other (Optional):			

Name of Company: _____

Address: _____

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Email Address: _____

Telephone Number: _____

Authorized Representative Name and Title: _____

Signature of Authorized Representative: _____

Date: _____

Any exclusions, qualifications, or comments:

Have you, or any of the Principals of your company been involved in any litigation, arbitrations, mediations, or administrative proceedings in the past 10 years?
 Yes. No

If yes, please note the details of the claims, attorneys and resolution below.

Does ownership or stockholders, if applicable, have relatives currently employed by the Newmarket School District?
 Yes. No

Vendor Qualifications

The proposal shall include all of the following information. Failure to include all of the required information may result in disqualification of a bidder.

1. List of three (3) references including names, addresses, phone numbers and contact persons, of clients for whom you have performed similar services in this proposal.

2. State how long you have been operating under your present company name.

3. Contractor's qualifications, years in business, experience in providing the level and type of service specified in the proposal.